



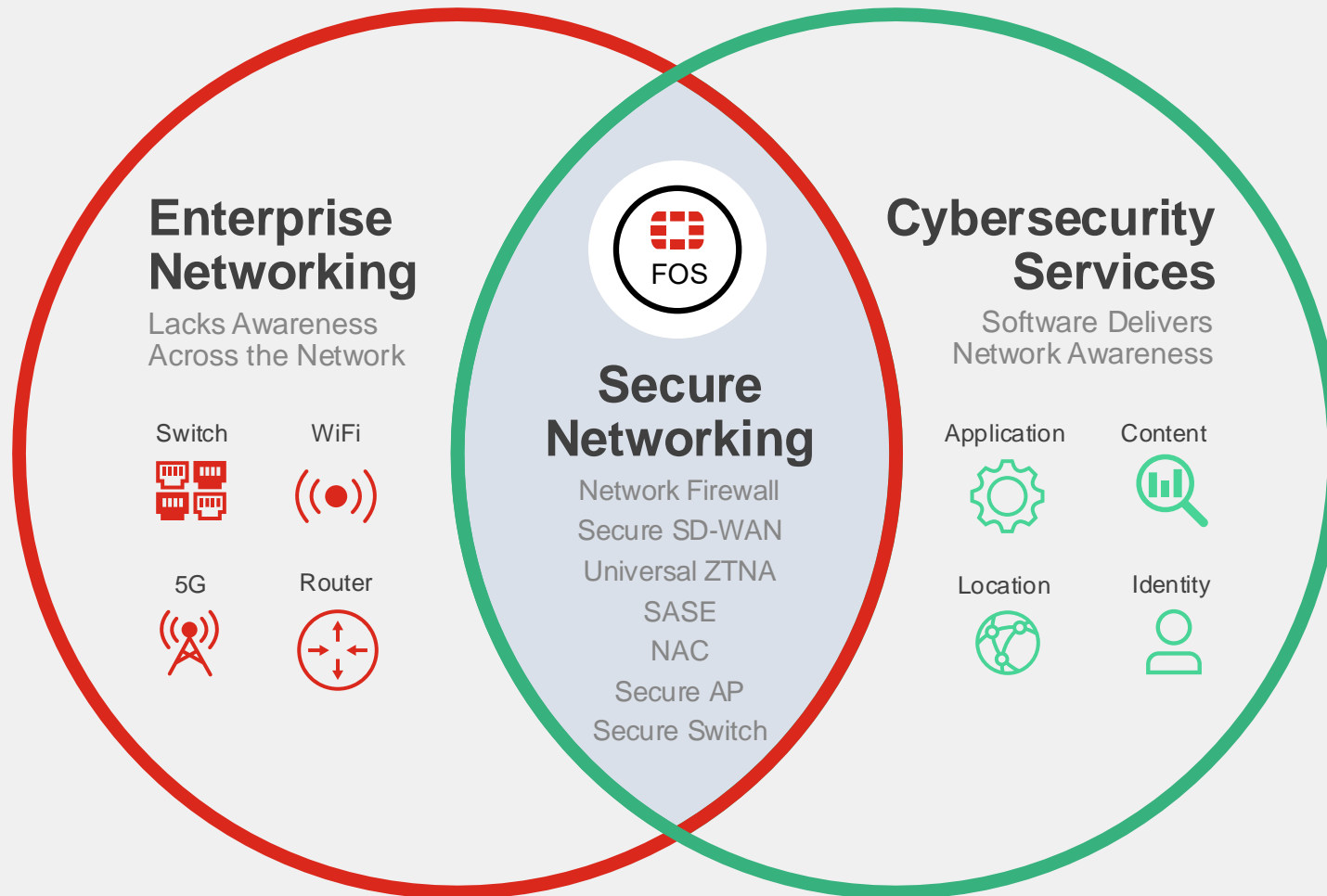
# Jak vydělávat na službách kyberbezpečnosti

Václav Molík

Major Account Manager – Telco/ISP

# Konvergence síťové a bezpečnostní infrastruktury

Jeden FortiOS



## Výhody konvergence

- Je to jednodušší – eliminuje se mnoho produktů
- Efektivní řízení pomocí jedné konzole
- End-to-end měření digitální zkušenosti
- Úspora z důvodu redukce počtu výroců



# Typická nasazení Fortigate v prostředí ISP

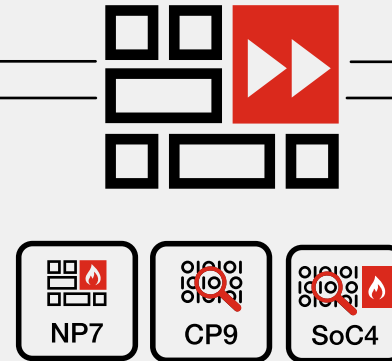
Prevent Internal and External Threats across all network edges

## Internet CPE

Entry-level modely FortiGate jako CPE na internet přípojce, rozšiřitelné na NGFW, SDWAN nebo pro bezpečný vzdálený přístup

## Součást infrastruktury ISP

Perimeter FW  
Segmentační FW  
NAT, zdroj NetFlow



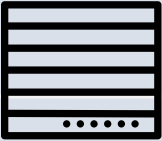





## Sdílený virtuální FW

Zákazník využívá VDOM (virtuální doménu v rámci HW zařízení) jako dedikovaný NGFW  
Z jednoho DC obsloužím mnoho business zákazníků

## Bezpečný internet

ISP “vyčistí” provoz z Internetu  
Bezpečnostní profily pro různé skupiny zákazníků.

# FortiGate Product Offering

	Entry Level	Mid-Range	High-End	Ultra High-End	Virtual Appliances	
Mobile Security						
Hyperscale *				<b>6000-7000 Series</b>	 <b>FG-VM</b>	
Network Segmentation			<b>1000-4000 Series</b>			
IPS						
Secure SD-WAN			<b>400-900 Series</b>			
NGFW		<b>100-200 Series</b>				
Universal ZTNA	<b>30-90 Series</b>					
Threat Protection	0.6 – 2.2 Gbps	1 – 3 Gbps	5 Gbps – 20 Gbps	13 – 75 Gbps	60 Gbps – 520 Gbps	H/W Dependent

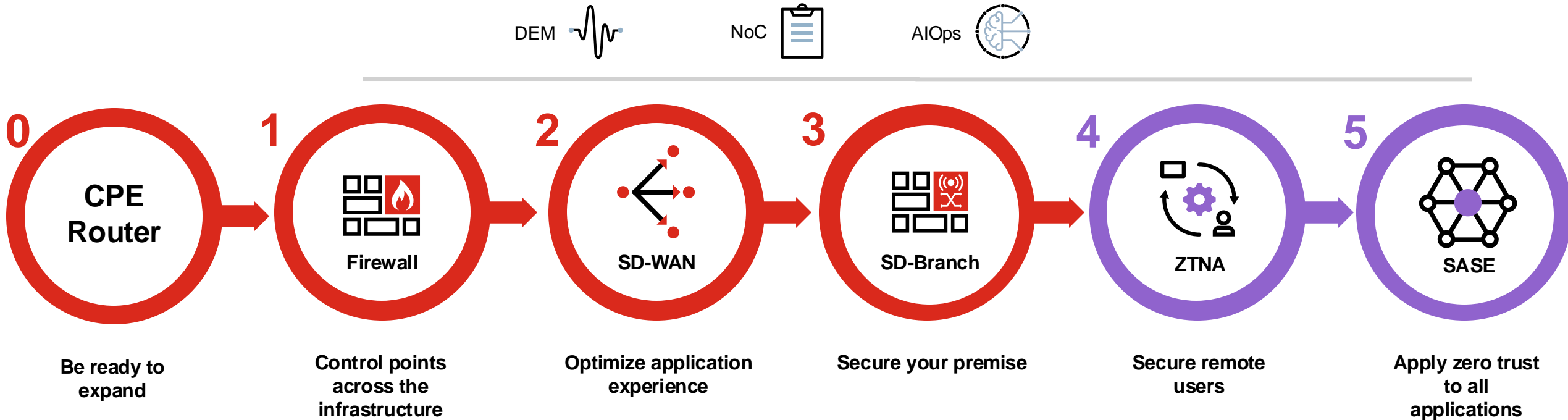


# Internet CPE a další cesta

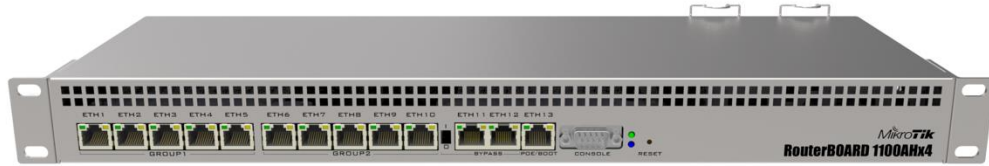
Konvergence síťové a bezpečnostní infrastruktury

WLAN, LAN, SD-WAN, ZTNA, SASE a network firewall

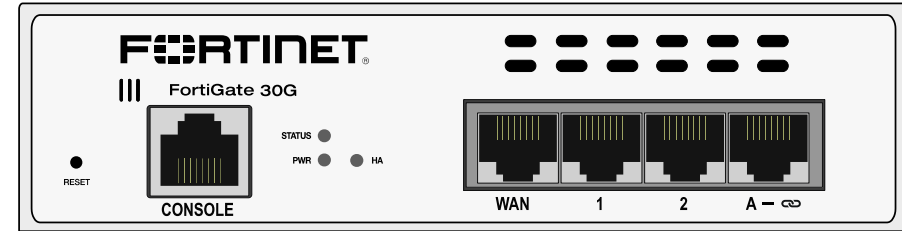
úspora při použití jednoho univerzálního zařízení



# RouterBoard 1100x4 vs. FortiGate/FortiWiFi 30G

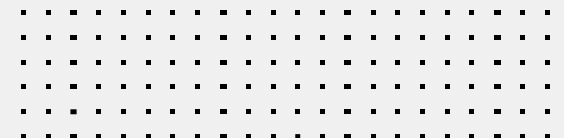


Koncová cena **329 USD**

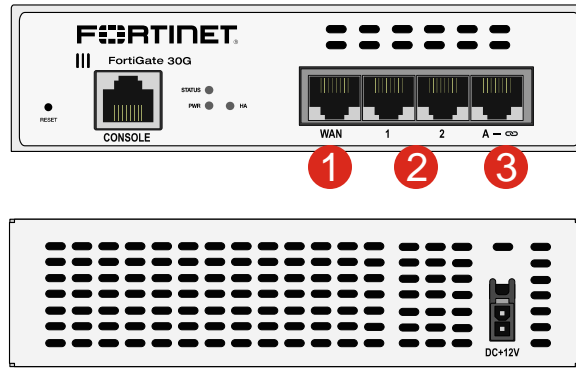


Koncová cena **427 USD**

<b>0,3-7,3 Gbps</b>	Routing	----	IPv4 and IPv6 FW Throughput	<b>4 Gbps</b>
<b>456 Mbps</b>	IPsec VPN Throughput (512 byte), AES256-SHA256			<b>3.5 Gbps</b>
<b>N/A</b>	Threat protection throughput			<b>500 Mbps</b>



# FortiGate/FortiWiFi 30G



- ① 1 x GE RJ45 WAN Port
- ② 2 x GE RJ45 Ports
- ③ 1 x GE RJ45 FortiLink Port



**4 Gbps**  
Firewall throughput



**800 Mbps**  
IPS Throughput

**30,000**  
New Sessions/Sec

**600,000**  
Concurrent Sessions




**570 Mbps**  
NGFW Throughput



**400 Mbps**  
SSL Inspection Throughput



**500 Mbps**  
Threat Protection Throughput

 **Small Business / Remote Office**  
NGFW / Secure SD-WAN



# FortiGate Entry Level Series: Comparison

	FG-30G	FG-40F	FG-50G	FG-60F	FG-70F	FG-80F	FG-90G
<b>Firewall (1518/512/64 byte UDP)</b>	4 / 4 / 3.9 Gbps	5 / 5 / 5 Gbps	5 / 5 / 4 Gbps	10 / 10 / 6 Gbps	10 / 10 / 6 Gbps	10 / 10 / 7 Gbps	28 / 28 / 27.9 Gbps
<b>Concurrent Sessions</b>	600,000	700,000	720,000	700,000	1.5 Mil	1.5 Mil	3 Mil
<b>New Sessions/Sec</b>	30,000	35,000	85,000	35,000	35,000	45,000	124,000
<b>IPSec VPN</b>	3.5 Gbps	4.4 Gbps	4.5 Gbps	6.5 Gbps	6.1 Gbps	6.5 Gbps	25 Gbps
<b>IPS (Ent. Mix)</b>	800 Mbps	1 Gbps	2.25 Gbps	1.4 Gbps	1.4 Gbps	1.4 Gbps	4.5 Gbps
<b>NGFW (Ent. Mix)</b>	570 Mbps	800 Mbps	1.25 Gbps	1 Gbps	1 Gbps	1 Gbps	2.5 Gbps
<b>Threat Protection (Ent. Mix)</b>	500 Mbps	600 Mbps	1.1 Gbps	700 Mbps	800 Mbps	900 Mbps	2.2 Gbps
<b>Interfaces</b>	4 x GE RJ45	5 x GE RJ45	5 x GE RJ45	10 x GE RJ45	10 x GE RJ45	10 x GE RJ45	8x GE RJ45, 2x 10 GE RJ45/SFP+ Shared Media
<b>Storage</b>	-	-	64 GB	128 GB (61F)	128 GB (71F)	128 GB (81F)	120 GB (91G)
<b>Variants</b>	WiFi	WiFi, 3G4G	WiFi, DSL, SFP, POE	WiFi	-	Bypass, PoE, 3G4G, DSL	-
<b>Feature Support</b>	No VDOM, Proxy functions, SSL VPN	No Proxy functions – 7.4.4+, No SSL VPN 7.6.0+	No Proxy functions, SSL VPN	No Proxy functions – 7.4.4+, No SSL VPN 7.6.0+	-	-	No Proxy functions, SSL VPN



# FortiGate Mid-Range Series - Overview



High-Performance, Top-Rated Network Security for Mid-Sized Enterprises



- FG-900G Series
- FG-600E/F Series
- FG-400E/F Series
- FG-200E/F/G Series
- FG-100F/120G Series



NGFW



Secure SD-WAN



SWG (600 series+)



IPS (600 series+)



**20 Gbps – 164 Gbps**

Firewall throughput



**1.6 Gbps – 22 Gbps**

NGFW Throughput



**2.6 Gbps – 26 Gbps**

IPS Throughput



**1 Gbps – 20 Gbps**

Threat Protection Throughput



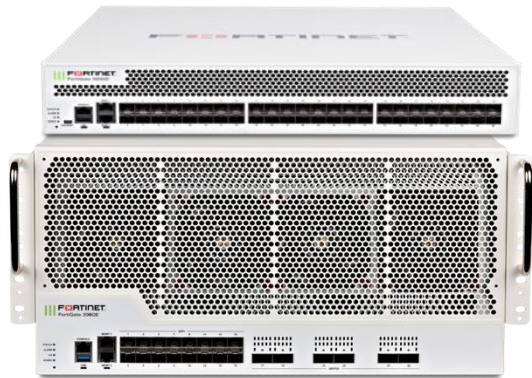
GE RJ45 | GE SFP |  
10GE SFP+ | 25GE  
SFP28



# FortiGate High End Series - Overview



Data Center Firewall / Large Enterprise NGFW with High-Speed Interfaces



- FG-4000F Series
- FG-3000E/F Series
- FG-2000E/F Series
- FG-1000E/F Series

- NGFW, IPS
- Segmentation
- SWG
- Mobile Security

 **80 Gbps – 3.1 Tbps**  
Firewall throughput

 **9 Gbps – 82 Gbps**  
NGFW Throughput

 **11.5 Gbps – 94 Gbps**  
IPS Throughput

 **5.4 Gbps – 75 Gbps**  
Threat Protection Throughput

-  GE RJ45 | GE SFP  
10GE SFP+  
25GE SFP28  
40GE QSFP+  
100GE QSFP28  
200GE QSFP56  
400GE QSFP-DD



# The only NGFW that offers SOCaaS

- **Cloud-based**
- **Managed Security & Monitoring**
- **Analyze FortiGate Security Events**



- **Alert triage**
- **Escalates confirmed threats**
- **Recommendations for response**



## Monitor

- Monitoring powered by FortiGuard Threat Intelligence and security experts



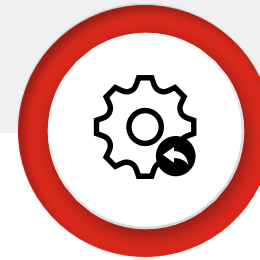
## Detect

- 24/7/365 security operations
- Security event monitoring



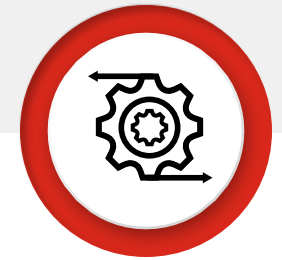
## Investigate

- Alert triage
- Incident analysis and validation



## Respond

- Incident escalation to local teams
- Consultation for remediation and containment



## Management & Tuning

- Configuration and security posture improvement



# The Broadest Platform in Cybersecurity

## Secure Networking

- FortiGate**  
NGFW with ASIC acceleration and industry leading Convergence
- FortiSwitch**  
Protected Ethernet connectivity via Secure Networking convergence with FortiGate
- FortiAP**  
Protected Wi-Fi connectivity via Secure Networking convergence with FortiGate
- FortiManager**  
Centralized management of your Fortinet security infrastructure
- FortiNAC**  
Visibility, access control and automated responses for all networked devices
- FortiExtender**  
Extend scalable and resilient LTE and LAN connectivity
- FortiGate Cloud**  
SaaS platform offering zero-touch deployment, network management and security analytics
- FortiEdge Cloud**  
Cloud management for standalone LAN, WLAN and 5G gateway equipment
- FortiAIops**  
AI based insights for rapid analysis and remediation of network issues
- FortiFone**  
Robust IP phones and softclient to stay connected from anywhere
- FortiVoice**  
Unified communications with secure voice, chat, conferencing, and fax
- FortiCamera**  
Physical security with intelligent motion detection in any light condition
- FortiRecorder**  
Secure NVR with smart AI analysis and centralized visibility
- FortiConverter**  
Secure and automated firewall migration from a broad spectrum of vendors
- FGaaS**  
Hardware as a service for FortiGate

## Resources

- Product Matrix**  
Specifications for top selling models
- Fortinet Brochure**  
Highlighting our broad, integrated, and automated solutions, quarterly
- Free Training**  
Fortinet is committed to training over 1 million people by 2025
- Free Assessment**  
Perform an assessment in your network to validate your existing controls
- FortiOS**  
The Heart of the Fortinet Security Fabric
- FortiCare**  
Support and mitigation services

## Unified SASE

### SASE

- FortiGate SD-WAN**  
Application-centric, scalable, and Secure SD-WAN with NGFW
- FortiClient EPP Agent**  
Endpoint Protection Agent with AV, URL and Sand-box
- FortiClient ZTA Agent**  
Remote access, application access, and risk reduction
- FortiSASE**  
Cloud-delivered Security Services Edge
- FortiProxy**  
Enforce internet compliance and granular application control
- FortiMonitor**  
SaaS based DEM platform, performance monitoring
- FortiCASB**  
Prevent misconfigurations of SaaS apps and meet compliance

### CLOUD

- FortiGate VM**  
NGFW w/ SOC acceleration and industry-leading secure SD-WAN
- FortiGate CNF**  
Hosted cloud-native firewall for simplified cloud network security
- FortiWeb**  
Prevent web application attacks against critical web assets
- FortiADC**  
Application-aware intelligence for distribution of application traffic
- FortiGSLB**  
Ensure business continuity during unexpected network downtime
- FortiDDoS**  
Machine-learning quickly inspects traffic at layers 3, 4, and 7
- FortiFlex**  
Flexible daily usage-based consumption licensing for a broad catalog of solution
- FortiPoints**  
Simplified, flexible licensing for annual contracts, renewals, upgrades, and co-terms

## AI-Powered FortiGuard Security

- WF** Web Filtering
- IPS** IPS
- AV** AV
- SBX** Sandbox
- IL MPS** IL MPS
- APP CTRL** Application Control
- ATTK SIFFC** Attack Surface
- DLP** DLP
- OT** OT Security Services
- IoC** IoC
- IL CASB** IL CASB

## Security Operations

- FortiAnalyzer**  
Security Fabric log management, monitoring and response
- FortiMail**  
AI-powered, protection against email-borne threats
- FortiSIEM**  
Enterprise-wide monitoring, threat detection, and response
- FortiSandbox**  
AI-powered real-time protection against unknown and 0-day threats
- FortiEDR/XDR**  
Automated endpoint protection and correlated incident response
- FortiToken**  
Cloud/HW/Mobile MFA provide passwordless adaptive authentication
- FortiSOAR**  
Automated security operations, investigation, and response
- FortiAuthenticator**  
Centralized identity and access management solution
- FortiNDR**  
AI-driven analysis to detect and respond to threats
- FortiGuard MDR Service**  
Managed threat detection, investigation, and response
- SOaaS**  
Continuous security monitoring, incident triage, and escalation
- FortiRecon**  
Proactive digital risk protection service and external/internal threat monitoring
- IR Services**  
Rapid detection, containment, and recovery of cyberattacks
- FortiPAM**  
Privileged identity and access management, and session monitoring
- FortiDeceptor**  
Active deception platform for early in-network attack detection and response
- FortiTester**  
Network performance testing and breach attack simulation (BAS)
- FortiTrust Identity**  
Identity and Access Management as a Service (IDaaS)
- FortiDevSec**  
Orchestrated and automated continuous application security testing
- FortiGuest**  
Access management solution for temporary access to guests and visitors
- FortiDAST**  
Automated black-box dynamic application security testing
- FortiCNAPP**  
Secure code to cloud with a single, data-driven platform
- FortiScanner Cloud**  
Cyber Asset Attack Surface Management Service
- FortiNextDLP**  
Endpoint DLP and Insider Risk management
- FortiAI**  
Integrated GenAI Assist for SOC and NOC

## OT Security Platform

- OT Security Service**  
FortiGuard subscription for FortiGate NGFW enables protection against OT-specific threats
- Ruggedized Products**  
Rugged NGFW, switch, AP, and 5G extenders provide secure connectivity in harsh outdoor environments
- FortiSRA**  
Agentless secure remote access offers robust remote access control, management, session logging, monitoring, and recording
- SecOps for OT**  
Advanced cybersecurity controls bring OT networks into the SOC and incident response plans

## Open Ecosystem

- FNDN**  
Advanced tools for Fortinet community to develop custom solutions
- Fabric Connectors**  
Fortinet-developed integrations for automation and security
- Fabric API**  
Partner-developed integrations for end-to-end visibility and protection
- DevOps Tools**  
Community-driven scripts automate network/security tasks
- Extended Ecosystem**  
Integrates with third-party systems and orgs for sharing threat-intel



**FORTINET®**